

JUST DELIVERY



About Company

Just Delivery is the excellent name among packers and movers service providers of India. We offer world class packing, loading, unloading, transportation, unpacking, car transportation services including warehousing of household goods and commercial goods in India. We provide services to all cities in India. Our relocation experts are always committed to provide international quality relocation solutions for each and every type of requirements.

Just Delivery conducts more than 4,00,000 relocations every year, transferring corporate and government employees and moving individual customers. The company operates in more than 11000 self owned vehicles across India and an extensive network of franchises and other service providers across pan India.

Just Delivery management team includes some of our industry's most respected leaders-men who redefine relocation every day in their words and deeds. They are charged with ensuring that Just Delivery is moving the relocation industry forward, and that Just Delivery itself leads the charge. Our management team insists upon excellence in all that we do; most notably, in serving our customers.

Winning business today is more than just delivering customer service; it's about earned trust, daily accountability and long-term partnerships. That describes the value-add Just Delivery brings. In the household goods corporate relocation industry, we serve more than 2000 companies and growing. For your high-quality domestic or cross-border services.



Our Services

Priority plan 10.30 Am Plan

(Within Metro Next Day 10.30 AM Delivery) **Priority plan 10.30 Am Plan:** ensures delivery of consignments by 10.30 AM, the next possible business day from selected origins to selected pin-codes at selected locations. It includes four categories based on geographical locations

Priority plan

(Within Rest Of India Next Day Delivery) **Priority plan** is a guaranteed service for time-bound deliveries of consignments, within the next possible business day. It is customized for time-critical shipment needs of both Business-to-Business (B2B) and Business-to-Customer (B2C) segments

Speed India plan (Rest Of India) (Within Rest)

of India Next To Second Day Delivery) **Speed India plan** is a guaranteed service for time-bound deliveries of consignments, within the next to Second possible business day. It is customized for time-critical shipment needs of both Business-to-Business (B2B) and Business-to-Customer (B2C) segments

Speed India plan (Within State)

(Within Status Next To Second Day Delivery) **Speed India plan** is a guaranteed service for time-bound deliveries of consignments, within the next to Second possible business day. It is customized for time-critical shipment needs of both Business-to-Business (B2B) and Business-to-Customer (B2C) segments

Economy Plan (Rest of India)

(Within State 3 to 4 Day Delivery) **Speed India plan** is a guaranteed service for time-bound deliveries of consignments, within the 3 to 4 possible business day. It is customized for time-critical shipment needs of both Business-to-Business (B2B) and Business-to-Customer (B2C) segments

Economy plan (Within State)

(within State 3 to 4 Day Delivery) **Speed India plan** is a guaranteed service for time-bound deliveries of consignments, within the 3 to 4 possible business day. It is customized for time-critical shipment needs of both Business-to-Business (B2B) and Business-to-Customer (B2C) segments

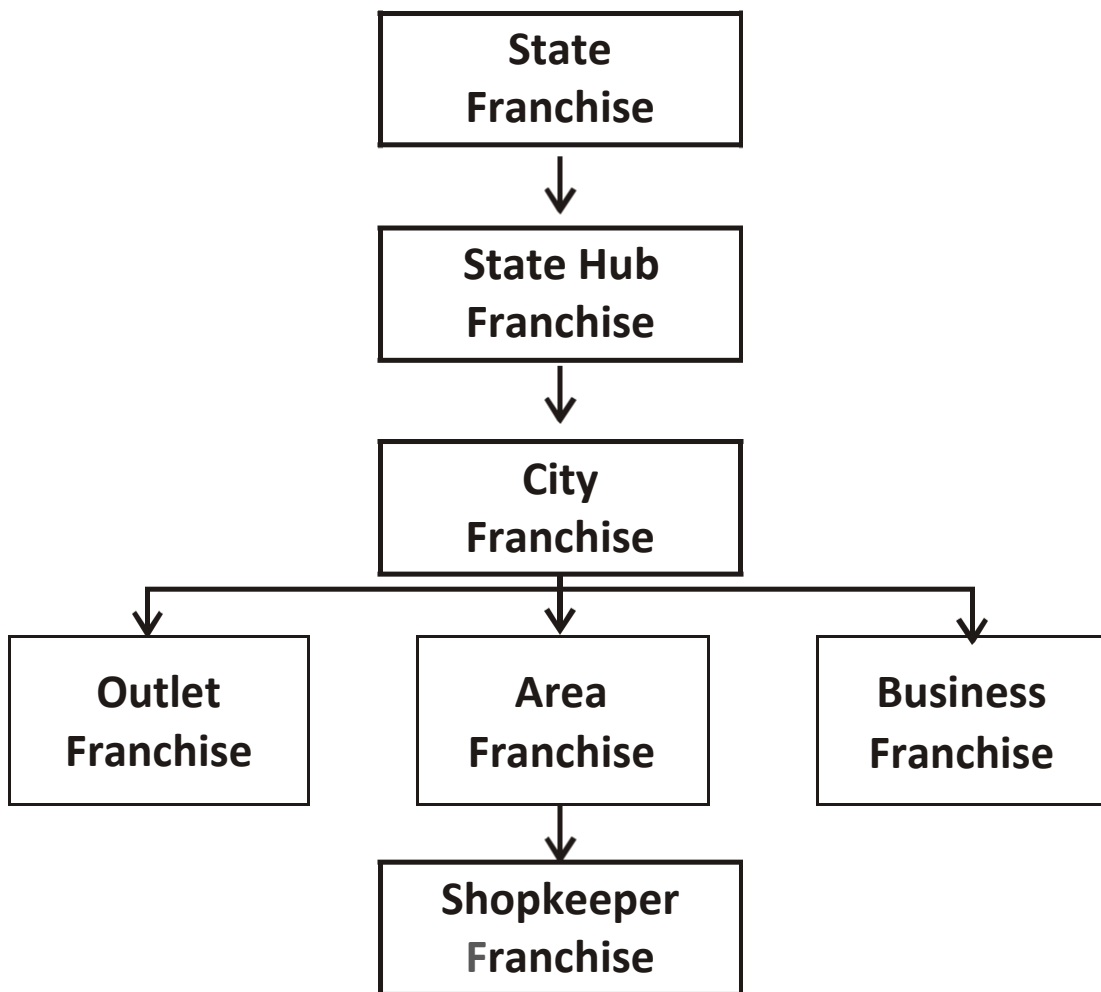
Super Box 10 Kg Air Express (Within Rest)

(within rest of India Next To Second Day Delivery) **Super Box 10 Kg Air Express** is a guaranteed service for time-bound deliveries of consignments, within the next to Second possible business day. It is customized for time-critical shipment needs of both Business-to-Business (B2B) and Business-to-Customer (B2C) segments

Super Box 10 Kg Road Express

(Within Rest Of India 3 to 7 Day Delivery) **Super Box 10 Kg Road Express** is a guaranteed service for time-bound deliveries of consignments, within the next to Second possible business day. It is customized for time-critical shipment needs of both Business-to-Business (B2B) and Business-to-Customer (B2C) segments

1. State Franchise
2. State Hub Franchise
3. City Franchise (Any One City Area)
4. Shopkeeper Franchise (Any Shopkeeper)
5. Area Franchise (Any area)
6. Business Franchise (Any One Market Area)
7. Outlet Franchise (Any One Market Area)



Outlet Franchise

Association with Just Delivery

Just Delivery India will have to create an opportunity for aspiring entrepreneurs and businessmen to get associated with itself in the form of Franchise. The interested and prospect Franchise will be inducted into the Just Delivery family as an active business partner, who becomes a major contributor to the company's growth.

The various options of association with our company's are as follows:

1. State Franchise
2. State Hub Franchise
3. City Franchise (Any One City Area)
4. Shopkeeper Franchise (Any Shopkeeper)
5. Area Franchise (Any area)
6. Business Franchise (Any One Market Area)
7. Outlet Franchise (Any One Market Area)

Your Work and Responsibilities: -

Outlet Franchise: -

- Outlet Franchise covers 2 to 5 km of its radius or City for Booking and Delivery of Courier & Cargo
- Outlet Franchise is who works in his area only for Courier Booking and Delivery and that could be any shop keeper.
- Outlet Franchise works directly under hub Franchise.
- Outlet Franchise will have to leave the entire courier booked by Outlet Franchise to the Hub.
- If there are some or countless packets for delivery in your area, then you have to bring those packets from Hub and you have to deliver all those packets in your area.
- There will be at least 10 to 20 Shopkeeper Franchise under Outlet Franchise and Outlet Franchise will have to collect courier packets from all Outlet Franchise and after making entry in computer of those packets he will have to leave all those packets to the Hub Franchise.

Your Work and Responsibilities: -

- Outlet Franchise will have to make area shopkeeper Franchise with the help of company staff in his demarcated area and Outlet Franchise could be countless.
- If you make any Outlet Franchise, then you will collect the security amount cheque in name of the Company.
- Outlet Franchise will have to work with the shopkeeper Franchise in his area and to collect courier packets from them and will have to send all those packets in Hub's office.
- Outlet Franchise will have to train all Outlet Franchise in his area like filling up of the shipment, booking of packet, shipment search on internet and provide the information of Banned items in courier services.
- You will also have to do Self Booking and you have to make an entry of all those packets in computer and after making entry you have to send those packets in Hub Franchise's office.
- You will have to work for the delivery of packets in your area for which you have to bring the packets from Hub Franchise and delivered packet's POD will have to be update in computer and RTO packets will have to send in Hub Franchise's office.
- Outlet Franchise also will have to arrange meetings with corporate clients and to finalize the corporate rates. And he will discuss and email all those corporate rates to company seniors and after getting approval he will start to pick the packets from its corporate clients and after entry of those packets in computer he will leave those packets in Hub Franchise's office. He will be billing to corporate client in the month end and will collect payment also within 5 days from that corporate clients.
- Company will bill you in every 15 days and you have to pay that payment within next 5 days.
- You will have to purchase the shipment from the company in advance on company decided rates and shipment once purchase will have toed will never be taken back for any reason.

Franchise Cost:

- Franchise cost of Outlet Franchise will be between Rs. 2 Lac to 3 Lac.
- And it will depend upon his demarcated area whether it is Rs. 2 Lac to Rs. 3 Lac.
- It will be deposited interest free refundable security in company's account.
- Interest Free Security deposit will be 100% refundable.
- Outlet Franchise will have to take an office of approximate 100 sq. Ft. To 300 sq. Ft.

- Outlet Franchise also will have to keep a computer and a computer operator for operation.
- Outlet Franchise will have to keep 24 hr. Internet facility in his office because company software runs from internet.
- Weighing machine should be there to take the weight of shipment.
- You should have a printer in your office so that you could give the bill to your clients and also you could give the print manifest for Hub.
- You will have to keep a scanner in your office; if there is a packet to deliver in your office then you can scan the POD of that packet and
- send it to the client through email.
- You will have to keep a Bar Code Reader also in your office for Bulk Courier Entry.
- Outlet Franchise has to keep a boy for sorting.
- Outlet Franchise has to keep a pickup and a delivery boy in his office.

Company Support: -

- Company appointed FDM will help you to make Shopkeeper Franchise in your area.
- Company provided BDM will help you in tie up with the Corporate Clients to generate the business
- The company will also pay the rent of the branch according to the area
- The company will also pay the branch manager's salary

Marketing Support: -

- Company will give the advertisement in newspapers for your promotion.
- Company will give the advertisement in all TV Channels for your promotion.
- Company will also provide you pamphlets to distribute in your area for your promotion.
- Company will also give the advertisement on internet website for your promotion.
- Company will upload your Franchise details on company website for your promotion.
- Company will register your Franchise on Just Dial also.
- Company will also provide you other stationary as MRP Chart, Pin Code List, Franchise Kit, pamphlet etc.
- For your business increments company will tie up with corporate clients also in your area.

Your Earnings: -

You can earn through various aspects: -

- a. Outlet Franchise will earn 30% to 50% profit on special plans.
- b. Outlet Franchise will earn 40% to 60 profits on normal plans.
- c. Franchise will earn Rs. 20/- to Rs. 30/- each packet on picking the packets from Shopkeeper Franchise.
- d. Company will give you 10% to 20% profit on Corporate Billing.
- e. Company will give you profit on packet and parcel delivery also as –
 - Rs. 10/- profit per packet on delivery of one packet (Below 1 kg.).
 - Rs. 10/- profit per parcel on delivery of one parcel (Above 1 kg.).
 - Company will give you Rs.30/- per packet profit on delivery of special plans.
 - Company will give you Rs.30/- per packet profit on delivery of E - commerce like **Amazon, Flipkart, Myntra, Tatacliq.com, Jiomart.com, Ajo, Pepperfry, Snapdeal, Paytm , Shopclues Homeshop18.com, Yebhi.com, Univercell.in**

Example -

If you book packets yourself –

If you book a packet for Rest of India on Rs. 200/- MRP and you have to deposit Rs. 80/- to the company then your profit will be of Rs. 120/- per packet.

Example -

If you book 100 packets per day, then your profit per day will be –

100 (packet) x Rs. 120/- (profit per packet) = Rs. 12000/ per day.

Rs. 12000/- (per day profit) x 30 (days) = Rs. 360000/- per month

Profit on packet delivery: -

- If you bring 500 packet per day for your area delivery from your hub Franchise and company gives you Rs.10/- per packet on its delivery, then
- 500 (packet) x Rs. 10/- (per packet) = Rs. 5000/- per day x 30 days = Rs.150000/- per month.
- If you deliver packets in your area, then you can earn Rs. 150000/- per month.

Profit on parcel delivery E- commerce: -

- If you bring 200 **parcel** per day for your area delivery from your hub Franchise and **parcel**

company gives you Rs. 30/- per **parcel** on its delivery, then

- $200 \text{ (parcel)} \times \text{Rs. } 30\text{- (per parcel)} = \text{Rs. } 6000\text{- per day} \times 30 \text{ days} = \text{Rs. } 180000\text{- per month.}$
- If you deliver packets in your area, then you can earn Rs. 180000/- per month.

Profit from Shopkeeper Franchise -

There will be minimum 10 to 20 shopkeepers Franchise in your area.

If you bring 20 packets (Rest of India) from each shopkeeper Franchise and you get Rs. 20/- on each packet then your profit will be –

Example -

$10 \text{ (packet per Franchise)} \times 30 \text{ (shopkeepers Franchise)} = 300 \text{ packet.}$

$300 \text{ (total packet)} \times \text{Rs. } 20\text{- (profit per packet)} = \text{Rs. } 6000\text{- profit per day.}$

Your profit through shopkeepers Franchise $\text{Rs. } 6000\text{-} \times 30 \text{ (Days)} = \text{Rs. } 180000 \text{ /- per month.}$

Bonus Earning: -

- If any of company staff, make shopkeepers Franchise in your area then company will give you Rs. 5000/- profit per shopkeepers Franchise.
- If there are 10 to 50 shopkeeper Franchise, then you will get
- $50 \text{ (shopkeeper Franchise)} \times \text{Rs. } 5000\text{- (per shopkeeper Franchise)} = \text{Rs. } 250000\text{- you get.}$

Note: -For this you will have to train shopkeeper Franchise for courier services as Rate Calculate, Customer support, Banned Items, Online Tracking etc.

If you make shopkeeper Franchise yourself –

- If you make ANY Franchise in your area, then company gives you Rs. 10000/- per Franchise and for the training of that Area you get Rs. 2000/-.
- If you make and train Franchise, then company gives you Rs.12000/- per Franchise.
- If you make 50 Franchise, then company gives you $50 \times 12000 = \text{Rs. } 600000\text{-}$

Franchise Rate

All India Courier Rate				Cargo Per 1 KG rate
			Air	Surface
	500 GMS	ADD 500 GMS	Above 3kg+	Above 5KG
Within City	50	50	100	80
Within State	60	60	120	100
Rest of India	80	80	150	120
North East	80	80	150	120

Terms and Conditions:-

1. Applicable GST will be extra
2. Bills will be raised on Fortnightly basis and payment has to be done within 5 days of receipt of bills.
3. All necessary documents should be attached with non-docks.
4. 10% Fuel Surcharge will be charged on above rates.
5. Shipment charge of Rs. 10.00 each.

MRP RATE

All India Courier Rate				Cargo Per 1 Kg Rate
			Air	Surface
	500 GMS	ADD 500 GMS	Above 3 kg+	Above 5Kg+
Within City	100	100	100	100
Within State	150	150	150	150
Rest of India	200	200	200	200
North East	250	250	200	200

Special Plan

Services	Service Zone	GMS	Franchise	Counter	MRP
Priority plan 10.30 Am Plan (Within Metro Next Day 10.30 AM Delivery)	Metro	500	350	440	550
Speed plan (Within Rest Of India Next Day Delivery)	ROI	500	240	300	380
Express plan (Rest Of India) (Within Rest of India Next To Second Day Delivery)	ROI	500	90	120	160
Express plan (Within State) (Within Status Next To Second Day Delivery)	State	500	50	70	100
Cheap & Best Plan (Rest of India) (Within Status 3 to 4 Day Delivery)	ROI	500	60	80	100
Cheap & Best plan (Within State) (within Status 3 to 4 Day Delivery)	State	500	50	70	80
Smart Box 10 Kg Air Express (Within Rest of India Next To Second Day Delivery)	ROI	10 KG	800	1000	1500
Smart Box 10 Kg Road Express (Within Rest Of India 3 to 7 Day Delivery)	ROI	10 KG	500	700	1000

Proposal Form For Franchise

Date

Franchise Detail Location

Franchise Type

Country

State

Zone

District

Area

Pin code

Franchise Owner Detail

First Full Name

Address House

Mobile Number

Phone No

Email id

Franchise Contact parson Detail

Contact Person Name

Contact Person Mob No

Contact Person Phone

Contact Person Email Id

Franchise Firm Detail

Franchise Firm Name :

Franchise Firm Name Service Tax No.

Franchise Firm Bank Ac No.

Franchise Firm Bank NO IFSC CODE

Franchise Firm Mobile number

Franchise Firm PHONE NO

Franchise Firm Email id

Franchise Firm website

Franchise Rule

DELIVERY Yes/No

INVEST TIME YEAR

Agreement Detail

Agreement Fee

Bank Name

DD Cheque, Cash Slip, NEFT DD

Cheque, Cash Slip, NEFT No DD

Cheque, Cash Slip, NEFT Date

Security Amount

Security Amount

Security Amount Refundable _____

Bank Name _____

DD Cheque, Cash Slip, NEFT DD _____

Cheque, Cash Slip, NEFT No DD _____

Cheque, Cash Slip, NEFT Date _____

Marketing fee

Marketing fee Amount _____

Bank Name _____

DD Cheque, Cash Slip, NEFT DD _____

Cheque, Cash Slip, NEFT No DD _____

Cheque, Cash Slip, NEFT Date _____

Brand fee

Brand fee Amount _____

Bank Name _____

DD Cheque, Cash Slip, NEFT DD _____

Cheque, Cash Slip, NEFT No DD _____

Cheque, Cash Slip, NEFT Date _____

Shipment Amount Detail

Shipment Amount _____

Bank Name _____

DD Cheque, Cash Slip, NEFT DD _____

Cheque, Cash Slip, NEFT No DD _____

Cheque, Cash Slip, NEFT Date _____

Hording Detail

Hording Size _____

Firm Name _____

Firm Address _____

ACHIVED BY

Employee Name (CSM) _____

Area Sales Manger _____

RSM NAME _____

Franchise Login Branch

Franchise Login Branch _____

Franchise Login Employee Name _____

Franchise Login Employee Mob _____

NOTE:

Documents required:-

1. Submitted form Proposal Form,
2. Full fill Agreement Franchise
3. Id Proof
4. Address Proof
5. Franchise Photo
6. Bank statement,
7. Service tax number,

